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# COMPANY PRESENTATION

16.06.2020

# HSEQ, PRODUCTIVITY AND CONSISTENCY



For more than 40 years Beerenberg has delivered cost efficient solutions to a wide range of industrial enterprises.

Our expertise covers the entire life cycle from field studies and newbuilds to maintenance, modifications and lifetime extensions – always focusing on improved HSE/Q, productivity and consistency.

# A LEADING SUPPLIER OF INDUSTRIAL SERVICES



## Business overview

- Beerenberg is a leading supplier of maintenance and modifications services to the oil and gas industry on the Norwegian Continental Shelf (NCS).
- The company are designed to meet the future demand on the NCS and in the petrochemical industry, including newbuilds.
- Market leader within the areas of insulation, surface treatment and scaffolding (ISS) - and adjacent services.
- Has developed a range of innovative products and services to supplement its core service offering.
- Beerenberg operates both nationally and internationally and its key customers are oil companies and maintenance, modification and operations (MMO) contractors.
- The company sees it as its duty to challenge conventional thinking in the industry through innovation and creative solutions – always focusing on improved HSEQ, productivity and consistency.

## Key figures

- Founded in 1977
- Revenue: MNOK 2000 (approx)
- ISO certified
  - ISO 9001
  - ISO 14001
  - OHSAS 18001

# OUR VISION

**BEEREN  
BERG**



## Beyond Expectations

Our vision commits the corporation and all of its employees to seek solutions that exceed the expectations of the wider world.



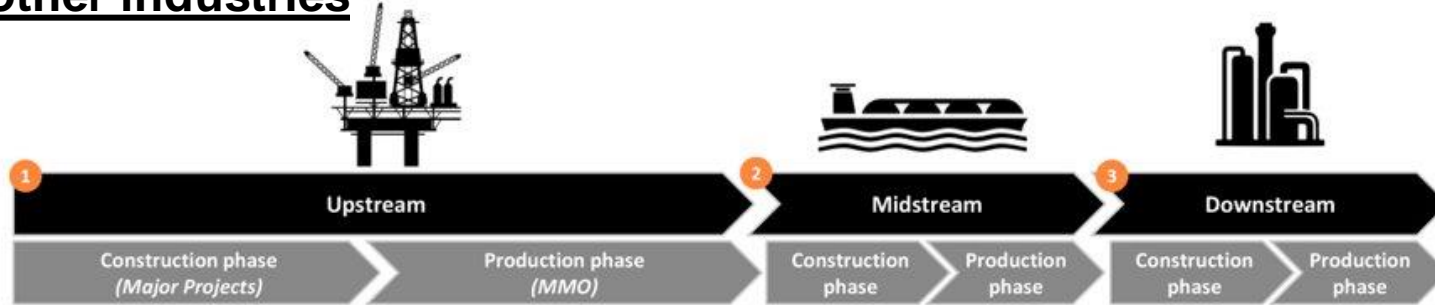


## **Inclusive – Innovative - Responsible**

The company shall be *inclusive* towards individuals, other companies and society as a whole. An open and accommodating attitude shall prevail throughout the Group. The company's ability to be *innovative* will help safeguard our own future, improve conditions for the local environment and generally help create positive social development. A *responsible* attitude shall prevail at the company at all levels and in all contexts.

# PRESENT IN THE INDUSTRY VALUE CHAIN

## Beerenberg is a service provider throughout the value chain in oil & gas and other industries



- Beerenberg provides ISS (Insulation, Scaffolding and Surface treatment) services in relation to construction and hook-up of a platform. E.g. the Johan Sverdrup hook-up project.
- When a platform is operational, Beerenberg does ISS maintenance work on long term frame contracts.
- Also provides adjacent maintenance services.
- Beerenberg provides ISS services to the Yamal project.
- Beerenberg has extensive experience from Nyhamna Expansion Project and Kårstø processing plant.
- Beerenberg provides ISS services to refinery and onshore oil&gas installations.
- In particular insulation and surface treatments of refinery pipes and valves.
- Eg. 10-year frame agreement with Statoil on Mongstad.

## Business segment overview

- Beerenberg's core competences are management of medium to long term projects within the disciplines of surface treatment, scaffolding and insulation
- Beerenberg is equipped to take on projects throughout their lifecycle, including the construction, maintenance and modification phases



### Insulation

- All types of industrial insulation for on- and offshore oil and gas industry, including hot, cold and acoustic insulation

### Scaffolding

- Beerenberg manages the full process; from calculations to project plans, project management, and finally the construction of the scaffolding

### Surface treatment

- Leading expert in corrosive preventive surface treatment
- A high quality surface treatment is the single most important factor contributing to prolong the life expectancy of an installation

## Engineering & Inspection

Insulation

Architectural  
Outfitting

Scaffolding

Habitat Solutions

Surface Treatment

Mechanical

Rope Access  
Techniques (RAT)

Cold Cutting

Passive Fire  
Protection

Technical Cleaning

Subsea Insulation

Electro





# PRODUCTS - HIGH TECH INSULATION



Beerenberg designs, manufactures and delivers a complete range of insulation and fire protection products. This involves deliveries of everything from advanced proprietary products to traditional solutions and bulk insulation products. The company's highly skilled professionals also assist in the actual installation process.

The Benarx® product series is Beerenbergs' proprietary range of industrialised insulation solutions for passive fire protection and thermal and acoustic insulation. The Benarx® products are costeffective, space-saving and weight-reducing.



- Over the past decades, Beerenberg has delivered services to both the petrochemical industry and the construction industry (infrastructure and buildings)
- The largest assignments are at the industrial plants in Grenland and the company's main customers are Yara, Norcem, Skanska and Veidekke

# CLIENTS & REFERENCES

**BEEREN  
BERG**

ConocoPhillips



equinor



AkerBP

AkerSolutions



WorleyParsons  
resources & energy



aibel®

TechnipFMC

KVÆRNER™

DSME

SAMSUNG SAMSUNG HEAVY INDUSTRIES

HYUNDAI  
HEAVY INDUSTRIES CO.,LTD.



sembcorp

OneSubsea  
A Cameron & Schlumberger Company

SKANSKA

NORCEM  
HEIDELBERGCEMENT Group







# BEYOND EXPECTATIONS